

Proposal Evaluation Utility, Transport, Golf, and Recreation Vehicles with Related Accessories, Equipment, and Services RFP #091024

| DE PURCHASING S | | | T | T | | 1 | | 1 | | |
|-------------------------------------|-----------|--|--------------|--|----------------|---|---------------------------|--|--------------|---|
| | | Argo USA (Ontario Drive and Gear Limited) | ASW, LLC dba | CHAVES BROTHERS MANAGEMENT , LLC. | Club Car, LLC. | Dobson Turf Management DBA DTM Powersports | Fernhay Solutions, LLC | Gatormoto Utility Vehicles and More, LLC dba Moto Electric Vehicles | ICON EV, LLC | Jacobsen dba Textron E-Z- GO, LLC |
| | Possible | | | | | | | | | |
| | Points | | | | | | | | | |
| Conformance to RFP Requirements | Pass/Fail | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Pricing | 400 | 283 | 314 | 279 | 329 | 320 | 280 | 310 | 316 | 332 |
| Financial Viability and Marketplace | | | | | | | | | | |
| Success | 50 | 29 | 32 | 34 | 37 | 40 | 36 | 36 | 41 | 43 |
| Ability to Sell and Deliver Service | 150 | 103 | 119 | 91 | 119 | 99 | 90 | 113 | 111 | 123 |
| Marketing Plan | 100 | 69 | 79 | 63 | 79 | 74 | 75 | 73 | 78 | 80 |
| Value Added Attributes | 100 | 63 | 74 | 59 | 82 | 73 | 76 | 76 | 68 | 79 |
| Depth and Breadth of Offered | | | | | | | | | | |
| Equipment, Products, or Services | 200 | 138 | 186 | 180 | 183 | 183 | 144 | 167 | 160 | 174 |
| Total Points | 1,000 | 685 | 804 | 706 | 829 | 789 | 701 | 775 | 774 | 831 |
| Rank Order | | 16 | 8 | 13 | 6 | 9 | 14 | 12 | 11 | 5 |

| | | Mahindra USA, | Motrec International Inc | Polaris Sales, Inc. | Vehicle | Victoria McVay, LLC dba Cartz Partz | Waev Inc. | Westward Industries, Ltd dba Westward Vehicles | Yamaha Golf- Car Company (Yamaha Motor Corporation USA) |
|-------------------------------------|-----------|---------------|--------------------------------|------------------------|---------|---|-----------|---|---|
| | Possible | | | | | | | | |
| | Points | | | | | | | | |
| Conformance to RFP Requirements | Pass/Fail | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Pricing | 400 | 298 | 318 | 324 | 320 | 301 | 321 | 326 | 340 |
| Financial Viability and Marketplace | | | | | | | | | |
| Success | 50 | 28 | 39 | 44 | 34 | 27 | 43 | 41 | 44 |
| Ability to Sell and Deliver Service | 150 | 121 | 129 | 134 | 98 | 46 | 130 | 127 | 120 |
| Marketing Plan | 100 | 63 | 77 | 85 | 82 | 46 | 82 | 81 | 89 |
| Value Added Attributes | 100 | 61 | 79 | 85 | 74 | 55 | 80 | 85 | 77 |
| Depth and Breadth of Offered | | | | | | | | | |
| Equipment, Products, or Services | 200 | 120 | 180 | 184 | 170 | 148 | 176 | 180 | 170 |
| Total Points | 1,000 | 691 | 822 | 856 | 778 | 623 | 832 | 840 | 840 |
| Rank Order | | 15 | 7 | 1 | 10 | 17 | 4 | 2 | 3 |

Ginger Line, MPA NIGH-CHP CPPB
Senior Procurement Analyst

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Procurement Analyst

Signed by:

Szendi Ezfedzigg.

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Procurement Analyst